

## REQUEST FOR PROPOSAL NEW INSTALLATION OF AUTOMATED TELLER MACHINES (ATM'S)

## ADDENDUM 2 – Additional Questions and Answers Regarding ATM RFP, May 10, 2024

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The Pike Place Market (PPM, hereafter) issues this addendum to respond to questions received during the review period from April 22 to May 10.

Q: Why did the previous ATM sponsor leave?

A The existing sponsor requested to reduce the number of machines from three to one location. They have experienced some decline in activity with two locations compared to previous years. Whoever is selected, if they wanted to pick different locations, we would be open to that. There is definitely a need for more than one ATM machine at the Market.

Q: Are the ATMs existing, or would they need to be purchased/leased? A: ATMs will need to be provided. The current company leasing the space is removing their ATM machines upon end of lease.

Q: 2 of the units appear to be cash dispensers only. Can you confirm that? A:All ATMs can dispense cash and receive deposits.

Q: The Service Provider shall verify and confirm that existing electrical, communication, telephone, data line, and service meet needs for installing ATM's. Any improvements to existing spaces shall be the responsibility of the Service Provider. All work shall be performed in accordance with the plans and specifications approved by the PDA and the Pike Place Market Historical Commission.

This is not typically how we handle remote sites. It is our expectation that the site provides the required data and electrical service.

A: All three existing locations have electricity and data but you would need to confirm if adequate for your machine installation. Our maintenance and IT teams would work with you to answer questions on utility and data availability.



Q: There is a requirement to notify you in writing each time the replenishment schedule changes (page 3, item7). This would place an unnecessary burden on the provider.

A: We have onsite 24/7 security and we would need prior notice for the replenishment. Once established this would not require much advance notice.

Q: Contract Length (5years) is too long.

A: Contract terms are negotiable.

Q: Insurance Cost \$2M per occurrence and \$4M aggregate is higher than necessary. A: These are standard coverage levels for our leases. Please provide what coverages are adequate and we can determine if acceptable.